



Ursula Mentjes

*Bestselling Author, CEO,
Business Strategist/Coach and Mom!*

ABOUT URSULA MENTJES...

Ursula Mentjes is a leading expert on success and business growth and a USA Today bestselling author of UpLevel NOW and five other non-fiction books. She is a business strategist and coach who works with entrepreneurs to double their monthly revenue in as little as 30 days while working less! She is also a keynote speaker and certified as an NLP (Neuro Linguistic Programming) Coach through the NLP Institute of California and helps her clients release the limiting beliefs and blocks that hold them back from their greatest success. Her podcast, Quantum Revenue Expansion, is in the top 2.5% of podcasts worldwide and can be found wherever you listen. Ursula has been named the SBA's Women in Business Champion and received the Lifetime Achievement Award from the President of the United States of America for volunteerism. Ursula spends her free time traveling with her husband Tim, son Lucca and she can often be found cheering enthusiastically from the bleachers while watching Lucca play baseball!

AS SEEN ON



#1 INTERNATIONAL
BESTSELLER
amazon



INSC
DIGITAL MAGAZINE



SUGGESTED QUESTIONS:

1. What's the #1 secret to setting and achieving a 2x or 10x in revenue on an annual basis?
2. What's the #1 secret you wish all entrepreneurs knew about scaling their business?
3. How do limiting beliefs block us from growing our business AND is there an easy way to change a limiting belief?
4. How many times do you really need to follow up with a prospect to close a sale?
5. Why is being in your comfort zone your danger zone?
6. How can a mentor or coach help a business owner grow their business?
7. What lights you up most about the work you do?

CONTACT ME!

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DETAILED BIOGRAPHY

Five-time Bestselling Author, Award-winning Entrepreneur, and Business Growth Expert— Ursula Mentjes—will transform the way you think about scaling so you can reach your quantum revenue goals with less anxiety and less effort! The founder of Ursula, Inc. as well as an inspirational speaker, author of five business growth books, Ursula specializes in Neuro-Linguistic Programming to help clients double and triple their revenue FAST.

Honing her skills at an international technical training company, where she began her career in 1996, Ursula increased sales by 90% in just one year! In 2001, when the company's annual run was in the tens of millions, Ursula advanced to the position of President at just 27 years old. Sales guru Brian Tracy endorsed *Selling with Intention* saying, "This powerful, practical book shows you how to connect with customers by fully understanding the sales process from the inside out. It really works!" Ursula has gone on to coach and train thousands of business owners through their biggest blocks to reach their next level in business.

Ursula also serves as Past Statewide Chairperson of the NAWBO-CA Education Fund and Past President of NAWBO-CA. Ursula is the recipient of the SBA's Women in Business Champion and is a recipient of the Willow Tree Extraordinary Example and Extraordinary Entrepreneur Awards, the NAWBO-IE ANITA Award, chosen as PDP's Extraordinary Speaker, PDP's Business Woman of the Year, Spirit of the Entrepreneur Awards Finalist and is the recipient of the Lifetime Achievement Award from the President of the United States of America.

She has shared the stage with bestselling author Loral Langemeier, Les Brown, Tom Antion, Lisa Nichols, Giuliana Rancic and many others! Her clients include Aflac, Ebenezer, Keller Williams, Fairview Hospitals, New York Life, Paychex and more! She holds a B.A. in Psychology and Communication, an M.S. in Counseling Psychology and is an NLP Certified Coach through the NLP Institute of California.



URSULA'S PODCAST TYPE: BUSINESS, SALES, AND SCALING

Ready to have a Podcast Guest Discovery Call with Ursula?


[Click here to schedule your 15-minute discovery calls](#)

Ursula's Previous Podcast Appearances: [Click Here](#)

List of Discussion Topics

- ◆ 3 key strategies to double your sales as a small business owner.
- ◆ Shift your limiting beliefs about sales and selling in 3 easy steps.
- ◆ Scale you business from 6 to 7 figures this year.
- ◆ 5 steps to double your sales this year.
- ◆ Discover your One Great Goal and take a quantum leap in your business.
- ◆ 3 strategies to bust through your income ceiling once and for all.
- ◆ Master your belief zone for greater impact and prosperity.

ENDORSEMENTS & OVATIONS

“Ursula has helped hundreds of sales professionals *double their sales quickly* by teaching them the sales skills and mindset they need to make selling easier. *Ursula's a captivating speaker who always leaves her audiences begging for more.*” [BRIAN TRACY](#)  [INTERNATIONAL](#)

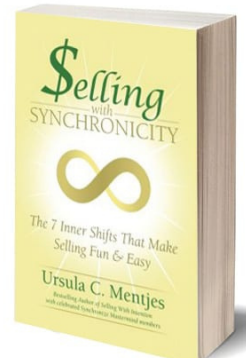
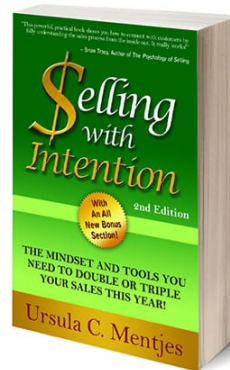
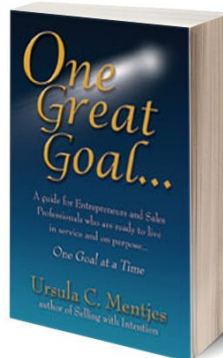
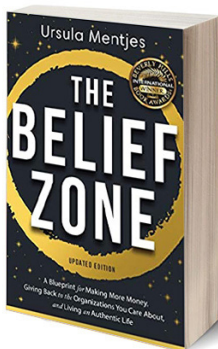
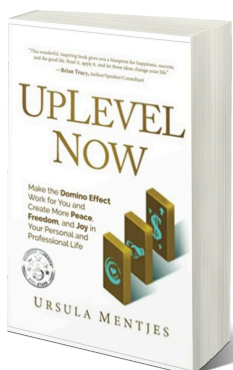
“Ursula's sales training & coaching has helped *fine tune a focus and sales drive in me* that has put me in the top 10 of Sales Rookies in my Fortune 500 company.”
Tamara S. Schaefer

“Before working with Ursula, I was struggling with making enough sales to meet my monthly obligations. After working with Ursula for just 30 minutes, she helped shift my mindset from one of surviving to one of thriving, and provided me with *sales strategies* that catapulted me forward! The result? I made a single \$4,600 sale the very next day with great ease and *secured a second 5-figure commitment* from another client. Ursula's strategies work! Get yourself to her next Sales Camp and thrive!” Patti Cotton

“We loved Ursula at eWomenNetwork! She's a *fabulous speaker* and truly *engaged with the audience.*”
Her sincere desire to help each person shows when she speaks. Ursula breaks down the steps one needs to take to *increase sales and grow!* We'd highly recommend Ursula as a speaker for your business events.” Lisa Goodwin Bollow



Ursula Mentjes: 5 Time Best Selling Author



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